100 PERCENTERS FOUNDATION THE100PERCENTERS.COM



Complaint Center Antitrust Division 950 Pennsylvania Ave., NW Room 3322 Washington, DC 20530

Subject: Complaint Regarding Antitrust Violations by Major Music Groups, Streaming Platforms, and the Copyright Royalty Board

Dear Sir/Madam,

My name is Tiffany Red. I'm a Grammy-winning songwriter and founder and executive director of the music creative advocacy organization The 100 Percenters. I am writing to inform you of potential antitrust violations within the music industry involving major entities such as Universal Music Group, Warner Music Group, Sony Music, Spotify, Apple Music, Amazon Music, Pandora, Deezer, Tidal, and the Copyright Royalty Board.

The music industry, particularly the recorded music sector, has experienced substantial growth, generating a global revenue of \$26.2 billion in 2022, with 65% originating from streaming. While these figures highlight the industry's success, alarming disparities in revenue distribution raise concerns about anticompetitive practices.

Critical Points of Concern:

Compensation Disparities and Copyright Royalty Board Influence:

- In the streaming era, songwriters face a significant challenge being confined to the publishing share of the revenue from the song.
- Songwriters and publishers receive a mere 15.1% of total streaming revenue in the U.S., while record labels and artists claim 52% 57%, and digital service providers (DSPs) secure 27.9% 32.9%.

- These rates, decided on by the Copyright Royalty Board, contribute to a disproportionate distribution, impeding our ability to earn a livable wage.
- In 2022, U.S. recorded music made \$15.9 billion, while U.S. music publishing made \$5.6 billion. That's a \$10.3 billion difference.
- Songwriters are denied songwriting fees from record labels and artists for their contribution to the creation of the song's recording, while producers are paid a fee and given the right to negotiate a contract.

Pro-Rata System Inequities:

• The current streaming model's pro-rata system disproportionately favors popular singles, placing middle-class songwriters who create the remaining songs on the album/project that aren't the singles at a financial disadvantage.

Misallocation of Publishing Rights:

 A common practice is that artists or their representatives receive publishing rights for songs they did not contribute to, leading to reduced royalties for actual songwriters and producers.

Negotiation Restrictions:

 Music creatives are often discouraged from negotiating fair compensation with artists and labels and threatened with retaliation.

Misclassification:

 Music creatives are classified as independent contractors but are denied fundamental rights, including the right to self-govern and receive payment for their services.

These practices and the industry's transformation have led to income erosion for us while major music groups and streaming platforms continue accumulating significant profits. The songwriting community has been voicing concerns for years about our inability to make a livable wage due to streaming and the unwillingness of music groups to evolve our business relationship with them. Unfortunately, these concerns have been ignored, with the industry turning a blind eye to the urgent need for change.

We urge the Department of Justice to investigate these allegations thoroughly and take appropriate action to ensure fair competition, transparency, and just compensation within the music industry.

Warm Regards,

Tiffany fed

Tiffany Red

Founder & Executive Director

100 Percenters Foundation